A Summary

1. For success obtain buy-ins from your organization at the highest levels.

2. Start with a pilot study before full implementation.

3. Define the short and the long term objectives.

4. Consider alternative options for data communications: cellular vs. Wi-Fi and hybrid.

5. Include extensive training at all levels.

6. For cost benefits consider all aspects from fuel consumption savings to torte claim handling to efficiency and safety.

7. Develop plans to use the data rather than just collecting it.