

A Summary

- 1. For success obtain buy-ins from your organization at the highest levels.**
- 2. Start with a pilot study before full implementation.**
- 3. Define the short and the long term objectives.**
- 4. Consider alternative options for data communications: cellular vs. Wi-Fi and hybrid.**
- 5. Include extensive training at all levels.**
- 6. For cost benefits consider all aspects from fuel consumption savings to tort claim handling to efficiency and safety.**
- 7. Develop plans to use the data rather than just collecting it.**